Retail Digital Indicators

Mexico 2017 - 2018

Mexico's population: 130 Million inhabitants

Time & Frequency

People invest approximately 8 hours and 17 minutes at day on the internet and 3 hours and 39 minutes accessing internet from their mobile device.

Frequency of internet usage 2017 - 2018

Everyday 78% At least once a week 15% At least once a month 5% Less than once a month 2%

Digital Retail

e-commerce value in Mexico by 2015

16.220 Million Dollars

- 27% of the population makes online shopping
- Market Share by Retailer Mercado Libre 9.5% Linio 5.8% Amazon **5.5%** Walmart 5.5%

Growth

Diaital Growth

2017 - 2018

Internet Users 12%

Social Networks Users 9%

Social Groups Users 13%

(approx 9 Million)

(approx 7 Million)

(approx 9 Million)

Mobil Users 4%

(3 Million)

56% search for they desire to buy

- 58% directly visit virtual stores
- products or services through digital media

products or services

43% has adauired

Social Networks

The most used are:

Facebook 59% Youtube 58% Instagram 36% 32% Twitter Google+ 32% Pinterest 22% 18% Linkedin 16% Taringa

The IM & VolP most used are: Whatsapp 56% FB Messenger 45% Skype 23%

Snapchat 18%

65% of the population is an internet user, surpassing the world's average 53%.

Conducts / Capacity

internet active Mexicans 85 Million

Internet users in relation to the total population

65%

- **72%** of population has a smartphone
- Mexico has an average internet speed through the 21,7 MBPS mobile devices exceeding the world average which is of 21.3 MBPS

Total of active cell phones with internet connection

79.8 Million

Cell phones with internet connection in relation to the total population

61%

Users use cell phone to: **59%** Text

> 58% Watch videos 42% Play videogames 30% Bank transactions

> > 52% GPS

Currently there are 83 million active users monthly on Facebook, with a 9% increase regarding last year

